Course time: W 7-10
Course location: JHE 376

Professor
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Phone: Do not call me. Any promises I make you over the phone are quite likely to be forgotten ... and, once forgotten, null and void! Much better to keep an email record, for both our sakes.
Office: PC-415A
Office hours: M 1-2:30; monitor announcements section of website for cancellations, changes, and extra hours.

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Please note: This syllabus – including scheduling, topic order, topics themselves, and assessment strategy – is subject to change if circumstances warrant (e.g., TA loss).

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Course Description: This course is designed to introduce you to research and theory in social psychology. We will pay special attention to how research is carried out in this very experimental field, and how research informs (and forms) theories of human social behavior. We will also think about how social psychology can be applied to everyday life.


I have created a custom edition of this textbook for you, available in the McMaster bookstore. This version cuts materials that will not be used in 2C03, is soft-cover, is printed in black and white, and therefore saves you big bucks. If you prefer a full version of the textbook, then this can be bought on-line for $120.00, or thereabouts.
**E-mail Policy:** E-mail must originate from your designated McMaster e-mail account. Should we need to communicate with you about individual matters, the e-mail will be sent to your mcmaster.ca account. You should monitor this account regularly. E-mail sent from third-party providers (yahoo, hotmail, cogeco, sympathetic, etc.) will be ignored. We have this policy for three reasons: (1) to reduce the amount of incoming spam to our accounts; (2) to ensure that we know with whom we are communicating; and (3) to teach the professional use of e-mail. Remember: E-mails to your professors are professional communications. They should include correct spelling and punctuation, should have an informative subject line, and should be polite and to the point.

**Website Policy:** This course has an Avenue to Learn website. You are expected to check this website with regularity for announcements, updates, discussion board postings, and other valuable information. It is your responsibility to keep up with the information provided on this site.

Use of the website’s discussion boards is strongly encouraged, and, in the case of non-private inquiries (e.g., questions about course content and the running of this course, but not emails reporting illness or other private matters) is preferred to email communication. I have hundreds of students each term and cannot possibly answer all emails. Questions asked on the discussion board allow other students with the same questions the chance to see the answer (and therefore not have to ask the question themselves). Discussion board questions also provide a learning experience for students who wish to answer these questions themselves.

Please see the top of each discussion board for directions on how to use the board. Posts that ignore these directions will be deleted. The professor reserves the right to ban students from the course website if they use the board inappropriately (e.g., posting inappropriate comments). This will involve lost access to slides and other important course information.

Finally, students should be aware that, when they access the electronic components of this course, private information such as first and last names, user names for the McMaster e-mail accounts, and program affiliation may become apparent to all other students in the same course. The available information is dependent on the technology used. Continuation in this course will be deemed consent to this disclosure. If you have any questions or concerns about such disclosure please discuss this with the course instructor.

**Policy re. the Recording of Lectures:** No student is permitted to record lectures in this class, unless they have CSD documentation that they require this service due to disability (e.g., dyslexia). Those with permission to record lectures may not share their recording with others. Any infraction of this policy will be harshly dealt with.

Why do I have this policy? In the real world, you will not have the luxury of recording the things your boss tells you! You must learn to listen effectively to the right things, or you will have difficulties. Note-taking gives you practice in this very important real-world skill.

**Participation:** In-class and discussion board participation are strongly encouraged. Remember, if you have a question, your colleagues probably have one, too, and will appreciate it if you speak up. Don’t be shy about asking questions!

**Assessment:** Your final mark will be based on your performance on two midterms (@30% each) and one final exam (@40%). The midterms will be non-cumulative (exception: research methods), and will cover lecture material and assigned readings, especially readings on topics not discussed in class (yes, you must read all assigned readings). The final exam will be cumulative, but otherwise exactly the same as the midterms.

All tests will be comprised of short answer (SA) questions and multiple choice (MC) questions. The SA section will be worth about twice as much as the MC section. SA questions are taken primarily from lectures; MC are
taken from both lectures and the textbook. I expect you to be able to define concepts, describe experiments, interpret the contribution of these experiments to social psychology theory, and apply what you’ve learned to real-world scenarios.

NB: The instructor reserves the right to alter the evaluation scheme if circumstances warrant (e.g., TA loss).

**Test-Taking Policy:** Tests will be run like final examinations. You can bring only writing instruments, an eraser (or similar), and essentials like kleenex and bottled water to your desk. All other materials, especially electronics, must stay in your bag, at the front or side of the room in which you write your test.

Moreover, you must bring your student ID to all tests. Once seated, you must put your student card on your desk; your ID will be compared with a our most recent class list; anyone not on the class list will have their ID card confiscated, and will be asked to leave the room immediately.

**Missed Tests:** It is your responsibility to submit all excuses for missed tests to the office of the Associate Dean of your faculty within one week of the original test date. It is also your responsibility to speak with your professor as soon as possible. Senate regulations for petitions for special consideration have always required that: "40. The student shall make a prompt and timely request for special consideration." No requests for special consideration will be accepted after one month.

If you miss the midterm, a makeup test will be provided during class time a week to the day after the original test (yes, this means that you will miss a lecture if you miss the midterm). **If you miss this make-up, then you must once again supply an excuse to your Associate Dean; otherwise, you will receive a mark of zero (0) on the midterm.** If you can provide an acceptable excuse to your Associate Dean for having missed the make-up, then an alternate make-up assignment will be designed for you. **This make-up assignment could take the form of a research paper, essay examination, or oral examination. Therefore, please consider the consequences of missing a test carefully!**

**Final Grade Calculations:** Your final grade will be converted to a letter grade, according to the following scheme:

<table>
<thead>
<tr>
<th>Percentage (Grade)</th>
<th>Percentage (Grade)</th>
<th>Percentage (Grade)</th>
<th>Percentage (Grade)</th>
</tr>
</thead>
<tbody>
<tr>
<td>90-100 (A+)</td>
<td>77-79 (B+)</td>
<td>67-69 (C+)</td>
<td>57-59 (D+)</td>
</tr>
<tr>
<td>85-89 (A)</td>
<td>73-76 (B)</td>
<td>63-66 (C)</td>
<td>53-56 (D)</td>
</tr>
<tr>
<td>80-84 (A-)</td>
<td>70-72 (B-)</td>
<td>60-62 (C-)</td>
<td>50-52 (D-)</td>
</tr>
<tr>
<td></td>
<td>66-62 (C-)</td>
<td></td>
<td>0-49 (F)</td>
</tr>
</tbody>
</table>

**Please Note:** The instructor reserves the right to adjust final marks up or down, on a individual basis, in the light of special circumstances. Students who do not pass the final, or whose final exam mark is their lowest mark in the course, will not have their final marks adjusted up under any circumstances – poor performance on a cumulative final demonstrates a lack of familiarity with course content.

**Please Note as Well:** I do not do special favours for one student that I would not also do the whole class. For example, I will not, under normal circumstances, bump up a final mark for any one student (e.g., 69.2% is a C+ for all students; it is not a B- for you, but a C+ for the rest of the class). Your final mark is your final mark, unless a marking or mathematical error has been made. I live by this rule because special favours to one student are unfair to the multitude of students who neither ask for nor get those same favours. Therefore, if you are concerned about your final mark, it is your responsibility to visit with me or with one of your TA’s for guidance.

**Academic Integrity:** You are expected to exhibit honesty and use ethical behavior in all aspects of the learning process. Academic credentials you earn are rooted in principles of honesty and academic integrity. Academic dishonesty is to knowingly act or fail to act in a way that results or could result in unearned academic credit or advantage. This behavior can result in serious consequences, e.g., a grade of zero (0) on an assignment, loss of
course credit with a notation on the transcript (“grade F assigned for academic dishonesty”), and/or suspension or expulsion from the university. It is your responsibility to understand what constitutes academic dishonesty. For information on the various types of academic dishonesty, please refer to the Academic Integrity Policy, at http://www.mcmaster.ca/academicintegrity.

**How To Do Well in this Course.**

**First:** Know your materials. Read the *syllabus* – it is your bible; emails that come to me asking for information contained in this syllabus will be ignored. Read the *website* carefully as well: follow the discussions, and read any announcements. Check the website several times per week.

**Second:** Know the missed tests policy. Do exactly as this policy asks if you miss a test, or you may be in for a nasty surprise.

**Third:** You cannot do well in this course if you do not attend lectures. Although the textbook does support the lecture material, lectures often go far beyond the textbook. Therefore, if you miss lectures, you will miss important information.

**Fourth:** You also cannot do well in this course if you do not supplement lectures with independent learning from the textbook. I do not cover all of the materials in the textbook; there is no time for that in a one-term course. Therefore, I expect you to spend some of your study-time identifying important concepts from the text, and learning them. Independent learning is a very important skill. You will be expected to do this in your upper level courses, and – more importantly – in what academics like to call the “real world”.

**Fifth:** Slides are posted after their contents have been lectured on. I post the slides after lectures for several reasons. The most important of these is that no one in the real world is going to give you slides! In order to do well in the real world, you will have to know how to cope with large amounts of incoming information. If you have trouble taking effective notes, then please visit CSD, or see me or your TA for advice.

**Sixth:** Please note that my slides contain only basic information – bullet points and data. You cannot recreate lectures, and therefore cannot succeed in this course, by depending on them instead of attending lecture.

**Finally:** *Think carefully* about the information I’m presenting you in lecture. Usually, lectures are structured such that (1) you’re learning about some theory or idea, and (2) I’m describing the research that helped develop that theory or idea.

My tests are based on that structure. Thus, you should be able to: describe any given experiment accurately (*hint:* break it down into its main components: methods, independent variable, dependent variable, complete results, as I do in lecture); explain how that experiment enhanced, changed, negated, or supported the theory it is associated with.

Thus, in order to do well, you must engage in active studying. That is, you must spend time thinking about the material, rather than merely memorizing it. My best advice is that you spend some of your study time thinking carefully about why I’ve chosen to tell you about a given piece of research. If you study the experiments in isolation (i.e., merely memorize them), then you will miss the point of the experiments, and you will therefore do rather poorly on the tests.

If you’re having trouble figuring out how to study effectively, then please visit CSD (I’d bring them this syllabus if I chose to see them), and/or come see me or your TA, and we’ll gladly help you.
DATES, TOPICS, AND READINGS

This schedule is subject to change. Any changes will be announced on our course website. The most likely change is the timing of topics scheduled directly before and after midterms.

Basic structure of the course: This course is divided into three (3) sections. Below, you will find a list of topics (with associated readings listed in blue) that I expect to cover in each of these sections. At the end of each section of lectures, you will write an exam. Here are the pertinent dates:

Midterm 1: 13 October
Midterm 2: 10 November
Final Exam: To be scheduled by the Registrar’s Office

A note on dates and deadlines: The instructor and university reserve the right to modify elements of the course during the term. The university may change dates and deadlines for any or all courses in extreme circumstances. If either type of modification becomes necessary, reasonable notice and communication with the students will be given with an explanation and the opportunity to comment on changes. It is the responsibility of the student to check their McMaster email and course websites weekly during the term and to note any changes.

A note on the readings: I will not be deleting any of the readings listed below. Plan carefully so that you do not find yourself “cramming” the readings at the last minute.

Textbooks, lamentably, sometimes interpret data differently from one another, and from how the professor interprets data. If a lecture differs from the textbook on exactly the same point, then you should ignore the textbook’s interpretation. Sometimes, what seems like a contradiction, though, is really just the result of the textbook and professor discussing different levels of analysis (e.g., larger vs. smaller picture).

This syllabus does not contain exact dates other than those for tests. I do this in order to allow us flexibility in timing of topics. A good rule of thumb is to read one topic’s readings per lecture.

Topics and Readings

Page numbers refer to the page numbers used by the textbook itself, rather than the set of numbers added by the makers of your custom edition. So, the bottom set of numbers is what you want to use.

Section 1: 15 Sept to 13 Oct
Topic 1. Research Methods: Read Ch 1
Topic 2. Social Influence (conformity, bystander intervention, obedience to authority): Read Ch 6 and pages 251-253 (on Minority Influence) and pages 311-319 (on the Bystander Intervention Model)
Topic 3. Persuasion: Read Ch 5 and pages 122-124 (on Foot-in-the-Door and Low-Balling)

Section 2: 20 Oct to 10 Nov
Topic 4. Prejudice: Read Ch 12
Topic 5. Aggression: Read Ch 10
Topic 6. Altruism aka Prosocial Behaviour: Read Ch 9

Section 3: 17 Nov to 1 Dec
Topic 7. Self Esteem: Read Ch 2
Topic 8. Attribution Theory: Read Ch 3
Topic 9. Group Behaviour: Read Ch 7
Topic 10. Dissonance Theory: Read Ch 4
Topic 11. Sex: Read Ch 11